

### Sterling Heights

44262 Phoenix Dr Sterling Heights, MI 48314-1465  
Phone: (586)254-0770 Fax: (586)254-4790



### Grand Rapids

941 52<sup>nd</sup> St SE Kentwood, MI 49508  
Phone: (616)531-8558 Fax: (616)531-1021

## Lighting and Controls Prepays and Minimums

\*EMI = Stocked at EMI



	Min Billing	Waived For	Freight Allowed
	\$0	Air cutoff: 1pm	\$4,000




	Min Billing	Waived For	Freight Allowed
	\$0	Air cutoff: 2pm	\$2,500




	Min Billing	Waived For	Freight Allowed
	\$100	\$15 fee, \$50-99.99 \$25 fee, \$49.99 and less Air cutoff: 1pm	\$1250 or 30- Blite 400 PS (Factory only)

	Min Billing	Waived For	Freight Allowed
  		Quick Stock Cutoff: 12pm	\$2,500* see note below




GE Lighting, TLC, and Tetra fixture orders shipping to the lower 48 states with a net total of \$2,500 or less will be charged a \$75 service fee. GE Lamp orders with a net total of \$1000 or less will be charged a \$75 service fee.

	Min Billing	Waived For	Freight Allowed
	\$300		\$2,500


	Min Billing	Waived For	Freight Allowed
		Air cutoff: 2pm	\$1,000


Orders shipping to the lower 48 states with a net total of \$1,000 or less will be charged a \$15 service fee for orders shipping to their branch, and \$25 for drop ship orders



	Min Billing	Waived For	Freight Allowed
	\$100	Air cutoff: 2pm	For advantage accounts- \$750 (\$100 EDI/My Orders) NSD & ASD- \$1,000 (\$100 EDI/My Orders) \$5,000
	\$0		
			

Orders under \$100 faxed or emailed to EMI or Lutron will incur a \$20 handling which includes free freight. Orders under \$100 EDI or DIMS to EMI or Lutron will incur a \$10 handling fee which includes free freight. Any order under \$100 requiring expedited shipping such as 2<sup>nd</sup> day air or next day air will be charged \$20 (faxed or emailed) or \$10 (DIMS or EDI) handling fee plus the expedited shipping cost.

	Min Billing	Waived For	Freight Allowed
	\$50	\$10 small order fee Air cutoff: 3pm	\$2,000

	Min Billing	Waived For	Freight Allowed
	\$0	Air cutoff: 3pm	Stocking Distributors: \$1,000 Non-Stocking Distributors: \$2,500 Partner Distributors: \$500

For More Information Visit: [electricalmaterialsinc.com](http://electricalmaterialsinc.com)  
Terms as of April 2022 and are subject to change without notice

### Please contact

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[quotes@electricalmaterialsinc.com](mailto:quotes@electricalmaterialsinc.com)  
[returns@electricalmaterialsinc.com](mailto:returns@electricalmaterialsinc.com)